

## **For Immediate Release**

Contact: Neilson/Clyne, Inc.  
Tel: (615) 662-1616  
Fax: (615) 662-1636  
info@neilsonclyne.com

## **MARANTZ PROFESSIONAL AND FTR LIMITED FORM CO-MARKETING AGREEMENT**

— Marantz customers can now play back, transcribe and use FTR Note Taking Tools to associate and link to Marantz digital audio files —

*ITASCA, IL, October 12, 2005* — Marantz Professional (Marantz), a worldwide manufacturer of studio and professional audio and video equipment, announced today that it has formed a co-marketing alliance with FTR Limited (FTR), the leading global supplier of multimedia recording and content management solutions for courts and hearing rooms.

Marantz is the leading supplier of portable solid state digital recording hardware for the capture of the record in hearing rooms, meeting rooms and public meetings. The portable Marantz digital recorders have become the standard for audio capture in these markets, and the company wanted to enhance these units by offering a software-based method of playing and transcribing the audio on PC's, as well as providing content management tools.

FTR's core technology, ThinkLink, provides the ability to create FTR links to multi-media content that are automatically associated and synchronized. FTR sells software tools that allow its customers to create notes that are then used to manage, retrieve and navigate the FTR audio/video content.

TheRecord Player version 3.3, FTR's premier software based audio/video play back and transcription application, is now seamlessly compatible specifically with the Marantz PDM670

and PMD671 solid state digital recorders. Marantz customers can download the player from the Marantz or FTR web site at no charge. TheRecord Player can be used to play back, manage and transcribe audio recorded with either Marantz recorder. Additionally, Marantz PMD670 and PMD671 customers can employ FTR's ThinkLink-enabled note taking and audio/video management programs such as FTR Log Notes, TheRecord Annotator, FTR Minutes and Wordlink. TheRecord Player can also be used with files from other Marantz solid state recorders to provide simple playback functions for transcription, but does not support ThinkLink management programs.

According to Peter Papageorge, Director of Sales and Marketing of D&M Professional, a division of Marantz America, the co-marketing agreement with FTR will enable Marantz to offer a simple, yet superior recording, playback and transcription solution to its customers. "Our strength is developing solid state recording products that work in all types of environments and markets, and one of FTR's strengths is developing easy to use, market focused software solutions for playback and management of multi-media content," Papageorge remarks. "By partnering with FTR, we can combine the core strengths of the two organizations to benefit our mutual customers."

Erik Ligé, FTR's Vice President, Marketing, defines the co-marketing plan as a huge milestone for FTR. "FTR has already become the dominant vendor to the court market by becoming the standard for 4-channel digital recording and content management tools," Ligé notes. "This alliance allows markets already dominated by Marantz portable digital recording solutions to access the ThinkLink-enabled content management applications provided by FTR without replacing their current recording solution," he adds.

#### About FTR Limited

FTR Limited was founded in 1995 in Phoenix, Arizona as a wholly-owned subsidiary of FTR Pty Ltd which is located in Perth, Western Australia. FTR Pty Ltd was founded in 1993 as a wholly-owned subsidiary of the WebCentral Group Ltd, a public company listed on the Australian Stock Exchange (symbol: ASX:WCG). FTR sells its products direct and through a global network of value-added resellers (VAR's) and audio/video integrators (AVI's). For more information, please visit FTR's web site at [www.fortherecord.com](http://www.fortherecord.com).

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FTR Limited contact: Marni Patterson, tel: (602) 650-0958, ext. 214, or email: [marketing@fortherecord.com](mailto:marketing@fortherecord.com)

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### About Marantz Professional

A division of D&M Professional, which is also the parent company of Denon Professional and Denon DJ, Marantz Professional manufactures and distributes a reliable line of professional audio and video equipment for the broadcast, commercial, corporate, education, government, audio/visual, education, houses of worship, security and related industries.

*Visit Marantz Professional at [www.d-mpro.com](http://www.d-mpro.com).*

### About D&M Holdings Inc.

D&M Holdings Inc. (TSE II: 6735) is based in Tokyo and owns the Denon, Marantz, McIntosh Laboratory, Boston Acoustics, Snell, D&M Professional, ReplayTV<sup>®</sup>, Rio<sup>®</sup> and Escient<sup>®</sup> brands. Denon, Marantz, McIntosh and D&M Professional are global industry leaders in the specialist home theater, audio/video consumer electronics or professional audio markets, with a strong and long-standing heritage of manufacturing and marketing high-performance audio and video components. Boston Acoustics, with its signature Boston Sound™, is a leader in premium loudspeakers for home and audio markets. Snell is a super premium speaker brand. The ReplayTV, Rio and Escient brands represent award-winning technologies in digital home entertainment. Additional information is available at [www.dm-holdings.com](http://www.dm-holdings.com).

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D&M Professional, 1100 Maplewood Dr. Itasca, IL 60143

Phone: (630) 741-0330 Fax: (630) 741-0652